



# **BLAW210**

## **Business Law**

### **COURSE OVERVIEW**

The course develops a foundation in business law of United States, which is essential in all students' professional careers in business. Topics included: general principles of law state and federal legal systems, the relationship between law and ethics, contracts, sales, torts, agency law, intellectual property, and business law in the global context.

### **COURSE FORMAT**

48 lecture hours;  
 9 tutorial hours;  
 9 office contact hours;  
 1 3-hour Q-A review session;  
 1 3-hour final exam.  
 The total Contact Hour of this class is 72 hours.  
 Credits: 4

### **EVALUATION**

- Attendance 10%
- Homework 20%
- Quizzes 20%
- Group Discussions 20%
- Final Exam 30%

A	90% and above
B	80% and above but 90% below
C	70% and above but 80% below
D	60% and above but 70% below
F	Below 60%

Academic Inquiry:  
 Southwestern University of  
 Finance and Economics

SWUFE Official Email:  
 ysm@swufe.edu.cn

Office Hours: 3 hours each week

To be determined by instructor,

Last updated in 2019

## REFERENCE TEXT

*Law for Business* by John D. Ashcroft, Janet E. Ashcroft

## COURSE GOALS

Upon successful completion of this course, students will

- Become familiar to contract language.
- Describe, analyze, and compare the core concepts and fundamentals of U.S. legal systems.
- Formulate policies and practice procedures designed to minimize risk of liability and litigation.
- Perceive the importance of economic analysis in daily life

## ASSIGNMENTS

Homework will be assigned each week and will be collected on the first day of the week. Students will receive the graded homework during the week and can submit one correction with the next homework assignment.

## PREPARATION BEFORE CLASS

Students are expected to have a glance on the topic in the textbook to understand the agenda of the course. Students should also review the last lecture and ask any unsolved question in the beginning of class.

## ATTENDANCE

Attendance for this class is mandatory and graded. Participation includes the following: regular attendance, timely arrival, and participation in in-class problem-solving. Regular attendance is critical to learning the class material and will be therefore a part of your overall grade. Absences and tardiness may lower your grade.

## ACADEMIC INTEGRITY

All students are expected to only submit their original work. Students with evidence of cheating will fail the course and will be reported to the administration office.

## SPECIAL ACCOMMODATION FOR EXAMS

Southwestern University of Finance and Economics intends to assist students with special needs. Students with documented disabilities or serious illness will be accommodated after prior arrangement.

## TENTATIVE COURSE OUTLINE

Week 1	Class 1	Introduction to the syllabus and course
	Class 2	Sources of Law

	Class 3	Courts and Court Procedure
	Class 4	Law and Ethics
	Class 5	American Legal Systems
	Class 6	Legal Environment of Business
Week 2	Class 7	Contracts
	Class 8	Personal Property
	Class 9	Sales
	Class 10	Negotiable Instruments
	Class 11	Agency and Employment
Week 3	Class 12	Business Organization
	Class 13	Risk-Bearing Devices
	Class 14	Real Property
	Class 15	International Business Law
	Class 16	Final Review
	Class 17	Final Exam