

School: Lauder School of Government, Diplomacy & Strategy M.A

International Mediation

Lecturer:

Dr. Terris Lesley lterris@idc.ac.il

Teaching Assistant:

Mr. Eli Mograbi eli.mograbi@post.idc.ac.il

Course No.:	Course Type :	Weekly Hours :	Credit:
24024	Lecture	2	2

Course Requirements :	Group Code :	Language:
Final Paper	211240240	English

Course Description

Mediation has become one of the most commonly used methods for the resolution of inter and intrastate conflict in the global system. Yet, not all conflicts are mediated and not all mediation attempts succeed. In this course we will survey and analyze the practice and theory of mediation. Using historical examples, we will explore the perspectives of the mediator and the disputing parties with regard to mediation; analyze strengths and weaknesses of different types of mediators, explore the strategies and tactics used by mediators under different conditions. Special attention will be devoted to issues regarding the motivations for and costs involved in mediation in international conflicts, mediators' roles and styles, trust issues, and power concerns. We will assess the contribution of different theoretical concepts to our understanding of mediation processes, while examining their limitations in light of the complexities that characterize the international system.

Course Goals

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Grading

Grade Composition

For the assignments of this course you will choose a case of international mediation and analyze it in two steps: a mini mid-term paper and a final paper. The midterm paper is essentially a profile of your mediator relevant to the time of the mediation case. The final paper is an analysis of the mediation case, using the theories and concepts covered in class.

Midterm paper: A Mediator Profile (30%). Type & characteristics of the mediator; offensive and defensive interests; partiality, etc.

Due Date: 31 December, 2020

Final paper: Case Analysis (70%).

Due Date: 1 March, 2021

Lecturer Office Hours

By appointment;
lterris@idc.ac.il



Tutor Office Hours

Teaching Assistant Office Hours: By appointment



Teaching Assistant

TA: Eli Mograbi

E-mail: elimograbi@gmail.com



Additional Notes

Guidelines

In order to provide a fruitful learning experience, it is important that you come to class meetings with the readings for that class completed and prepared to discuss them. Students are expected to maintain principles of mutual respect and integrity throughout the course. I am available to answer questions – feel free to send me an email to set up an appointment.



Reading List

Course Plan

Week 1. 29 October 2020. Mediation in international relations. General overview of the course structure and content; Research approaches to the study of mediation; Mediation as a method of conflict resolution in history.

Week 2. 5 November 2020. Mediation and Mediators. Players and Motivations: Why Mediation? The benefits and costs of mediation, for mediators and disputants; The Strategies: the mediator's toolbox.

Nagel, Robert U. and Clayton, Govinda 2017. *Mediation and Foreign Policy*. In: *Oxford Research Encyclopedia of Foreign Policy Analysis*. Oxford University Press.

Bercovitch, Jacob and Richard Jackson 2009. Mediation and International Conflict Resolution (Chapter 3). In *Conflict Resolution in the Twenty-First Century: Principles, Methods and Approaches*. Ann Arbor: University of Michigan Press, pp. 32-46.

Week 3. 12 November 2020. Mediation as an Integral part of Negotiations: Rational Approaches.

Raiffa, Howard 1982. *The Art and Science of Negotiation: How to Resolve Conflicts and Get the Best out of Bargaining*. Harvard University Press, pp. 33-65.

Further reading:

Camevale, Peter 1986. Strategic Choice in Mediation, *Negotiation Journal* 2:41-56.

Terris, Lesley and Zeev Maoz 2005. Rational Mediation: A Theory and a Test. *Journal of Peace Research* 42(5): 563-583

Week 4. 29 November 2020. Negotiation Styles

Hopmann, Terrence 2001. Bargaining and Problem-Solving: Two Perspectives on International Negotiation. In Chester A. Crocker, Fen Osler Hampson, and Pamela Aall (eds.) *Turbulent Peace: The Challenges of Managing International Conflict*, Washington, DC: United States Institute of Peace Press, pp. 445-468

Week 5. 26 November 2020. Types of Conflict (intra-state/interstate) - Types of Mediators:

Gartner, Scott. 2011. Signs of Trouble: Regional Organization Mediation and Civil War Agreement Durability, *The Journal of Politics*, Vol. 73, No. 2, April 2011, Pp. 380-390.

Svensson, Isak and Mathilda Lindgren. 2013. Peace from the Inside: Exploring the Role of the Insider-Partial, *International Interactions*, 39: 698-722.

Case Studies:

Bartoli Andrea. 1999. Mediating Peace in Mozambique: The Role of the Community of Sant 'Egidio, in Crocker Chester, Fen Olsner Hampson and Pamela Aall (eds.) *Herding Cats: Multiparty Mediation in a Complex World*. Washington DC: United States Institute of Peace, pp. 245-275

Stettenheim, Joel. 2000. The Arusha Accords and the Failure of International Intervention in Rwanda, in Greenberg, Melanie, John Barton and Margaret McGuinness (eds.) *Words over War: Mediation and Arbitration to Prevent Deadly Conflict*, Rowman & Littlefield Publishers Inc., pp. 213-236.

Week 6. 3 December 2020. Psychological Approaches to Mediation & Negotiation

Arrow, Kenneth, Mnookin, Ross, Tversky, and Wilson 1995. *Barriers to Conflict Resolution*. WW Norton and Company: pp. 3-59.

Terris, Lesley and Orit Tykocinski. 2016. Inaction Inertia in International Negotiations: The Consequences of Missed Opportunities, *British Journal of Political Science* 46 (3): 701-717.

Week 7. 10 December 2020. Mediator Impartiality

Carnevale, Peter and Sharon Arad. 1996. Bias and Impartiality in International Mediation, in Jacob Bercovitch (ed.) *Resolving International Conflict: The Theory and Practice of Mediation* Boulder, CO.: Lynne Rienner Publishers, Inc., pp. 39-53.

Favretto, Katja. 2009. Should Peacemakers Take Sides? Major Power Mediation, Coercion, and Bias, *American Political Science Review*, 103(2): 248-263

Kydd Andrew. 2003. Which Side Are You On? Bias, Credibility and Mediation. *American Journal of Political Science*, 47(4), pp. 597-611

Case Studies:

Thornton, Thomas 1985. The Indo-Pakistani Conflict: Soviet Mediation at Tashkent, 1966, in Zartman and Touval (eds.). *International Mediation in Theory and Practice*. Boulder, CO: Westview Press, pp. 141-171

Week 8. 19 December 2020. Mediating Across Cultures

Cohen, Raymond 1996. Cultural Aspects of International Mediation, in Bercovitch (ed.) *Resolving International Conflict: The Theory and Practice of Mediation*. Boulder, CO.: Lynne Rienner Publishers, Inc., pp. 107-128.

Case Studies:

Gary Sick 1985. The Partial Negotiator: Algeria and the US Hostages in Iran, in Zartman and Touval (eds.). *International Mediation in Theory and Practice*. Boulder, CO: Westview Press, pp. 21-65.

Week 9. 24 December 2020. Ripe for Mediation: Timing & Conditions

Haas, Richard 1988. Ripeness and the Settlement of International Disputes, *Survival* 30: 232-251.

Zartman, I. William 2001. The Timing of Peace Initiatives: Hurting Stalemates and Ripe Moments, *The Global Review of Ethnopolitics* 1(1): 8-18.

Regan, Patrick and Allan Stam 2000. In the Nick of Time: Conflict Management, Mediation Timing, and the Duration of Interstate Disputes. *International Studies Quarterly* 44: 239-260.

Case Studies

Bercovitch, Jacob and S. Ayse Kadayifci. 2002. Conflict Management and Israeli-Palestinian Conflict: The Importance of Capturing the "Right Moment", *Asia-Pacific Review* 9(2): 113-129.

Week 10. 31 December 2020. Film

Week 11. 7 January 2021. Mediating Terrorist Events

Zartman, I. William. 2008. "Negotiating with Terrorists: When How and Why?" In Zartman, I. William *Negotiation and Conflict Management: Essays on Theory and Practice*. Routledge: pp. 245-266 (Chapter 15)

Week 12. 14 January 2021. Conclusion and overview

