



Course Outline Law of International Trade

Course code LAW-380-01	Course title Law of International Trade	ECTS Credits 6
Prerequisites None	Department Law School	Semester Spring
Type of course	Field Law	Language of Instruction English
Level of Course 1st Cycle	Lecturer Dr. Konstantinos A. Rokas	Year of Study 3 rd
Mode of Delivery Face-to-Face	Internship None	Corequisites None

Classroom A213	Course Schedule First week Wednesday 11:30-14:00 As of the Second week of the semester Wednesday 11:45-14:30	Tel. 22842467
Office Engomi Business Center	Email rokas.k@unic.ac.cy	Office hours Monday 10:00-12:00 Thursday 09:00-11:00

Objectives of the Course:

The main objective of the course is to perceive the issues that arise in the context of international trade. Students will be able to understand some of the specificities of international trade transactions such as the fact that regulations of different sources are intertwined in the regulation of the different activities of the international trade. Through the course students will acquire the skills and competences that will enable them at a later stage to respond to the legal problems that arise in the field of international trade. The course deals with both the substantive law issues of international trade relations and the dispute settlement mechanisms that arise in this context. In order to give a holistic view of the subject, specific forms of issues appearing in the context of

international transactions, such as the regulation of legal entities, international sales contracts, international shipping, are selected. Emphasis will be placed on explaining how national, European and international sources are intertwined and combined in the regulation of private international trade relations. Basic texts of international trade law, such as the United Nations Convention on the International Sale of Movable Goods (CISG 1980) will also be examined, as well as key dispute resolution texts such as the New York Convention on the Recognition and Enforcement of Arbitration and Judgment the recent Hague Convention on the Recognition and Enforcement of Judgments (2019).

Learning outcomes:

Upon completion of the course, students will be able to:

1. Understand the peculiarities of international trade and its core aspects of regulation.
2. They will be able to orient and identify the resources needed to solve problems arising in this context.
3. They will be able to identify the key texts that are critical to the regulation of international trade.
4. They will be able to solve basic practical problems arising in this field.
5. Able to identify and resolve problems of applicable law in specific problems of international commercial law, such as international contracts of distribution.
6. They will look at the key justice mechanisms, state justice and international commercial arbitration and understand how they are intertwined.
7. Have a basic knowledge base that they can use if they choose to pursue a career as a lawyer or legal practitioner in another foreign country.

Course content:

Law of International Trade and International commercial law - Concept and definition -
Fundamental issues - Institutional set up and sources
World Trade Organization and its Rules
Legal entities - applicable law - the establishment of foreign companies
The main conventions - Rome I Regulation and the law applicable to the conventions
International Sale- The United Nations Convention on the International Sale of Movable Goods
International Trading Habits -Incoterms
International Transport
Dispute Resolution before State Courts-The Hague International Convention on the Selection of
Courts-The Hague International Convention on the Recognition and Enforcement of Judgments
International Commercial Arbitration - Basic Aspects and Problems - Complication of State Justice
and Arbitration - Basic Legislation-UNCITRAL Model Law-New York International Convention
on the Recognition and Enforcement of Arbitration Decisions

Learning Activities and Teaching Methods:

Interactive lectures, tutorials, written examinations

Assessment Methods:

Midterm exam– final exam, class participation

Assesment:

Assessment Methods	Ποσοστό Βαρύτητας %
Class participation	10 %
Midterm Exam	35 %
Final Exam	55 %

Attendance:**Students' Obligations:**

(Students will have to attend the course and be equipped with the required legal texts. Students will

have to study for each week the notes of the previous course and be prepared to reply to questions and eventually to take short exams in the form of multiple questions)

Textbooks:

Authors	Title	Publisher	Year	ISBN
Indira Carr/Peter Stone	International Trade Law	Routledge	2018	
Χ. Παμπούκης	Δίκαιο Διεθνών Συναλλαγών	Νομική Βιβλιοθήκη	2009	

Recommended Textbooks/Reading:

Author	Title	Publisher	Year	ISBN
J. Fawcett, J. Harris, M. Bridge	International Sale of Goods in the Conflict of Laws	Oxford University Press	2005	
M. Trebilcock, R. Howse, A. Eliason	The Regulation of International Trade	Routledge	2013	
A. Lowenfeld	International Economic Law	Oxford University Press		
MG Bridge	The International Sale of Goods	Oxford University Press	2017	
T. Hartley	International Commercial Litigation Text, Cases and Materials on Private International Law	Cambridge University Press	2015	
R. Fentiman	International Commercial Litigation	Oxford University Press	2010	978-0-19-926543-5

